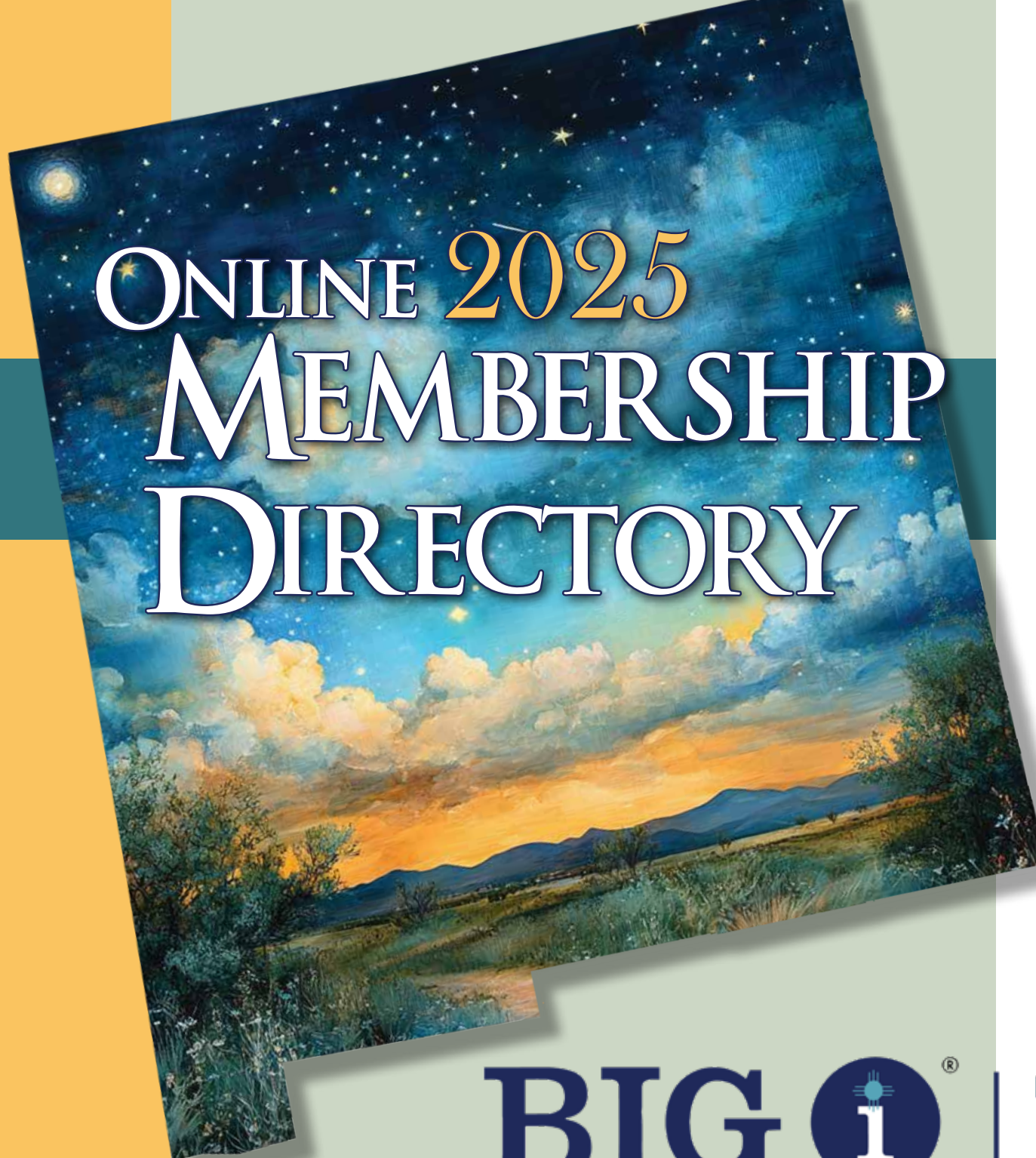




ONLINE 2025 MEMBERSHIP DIRECTORY

[IIANM Executive Board](#)
[IIANM At-Large Directors](#)
[IIANM National Directors](#)
[IIANM Lifetime Achievement
____Honorees](#)
[IIANM Chief Executive Officers](#)
[IIANM Past-Chairs](#)
[IIANM Staff](#)

[AGENCY MEMBERS LISTED
____ALPHABETICALLY](#)

[AGENCY MEMBERS LISTED
____BY CITY](#)

[ASSOCIATE MEMBERS](#)

[BIG I NM PARTNERS](#)



INDEPENDENT INSURANCE AGENTS OF
NEW MEXICO

EXECUTIVE BOARD



Chair of the Board
Sarah Stagner

Western States Ins Group
sarah@wsigroup.net



Vice-Chair of the Board
Samual Smith

HUB International
sam.smith@hubinternational.com



Secretary/Treasurer
Chris Koester

Southwest Insurance Group
chris@swinsgrp.com



Immediate Past Chair
Joseph Menicucci

Downey & Company, Inc.
jmenicucci@downeyandco.com



National Director
Heather Fortner

Mountain West Insurance
heatherf@mtnwst.com



Legislative Chair
Kendra Zacharias

Rio Grande Insurance Services
kendra@riograndeins.com



AT LARGE DIRECTORS



Joseph Cito

Downey & Company
jcito@downeyandco.com



Shawn Gustafson

Risk Strategies Company
sgustafson@risk-strategies.com



John Hansen

Berger Briggs Insurance
jhansen@bbirs.com



Susan Vance

USI
sue.vance@usi.com



Justin Zoladz

HUB International
justin.zoladz@hubinternational.com



Hunter Graham

Mountain States Insurance
hgraham@msig-nm.com



Kris Martin

Travelers
kmarti20@travelers.com



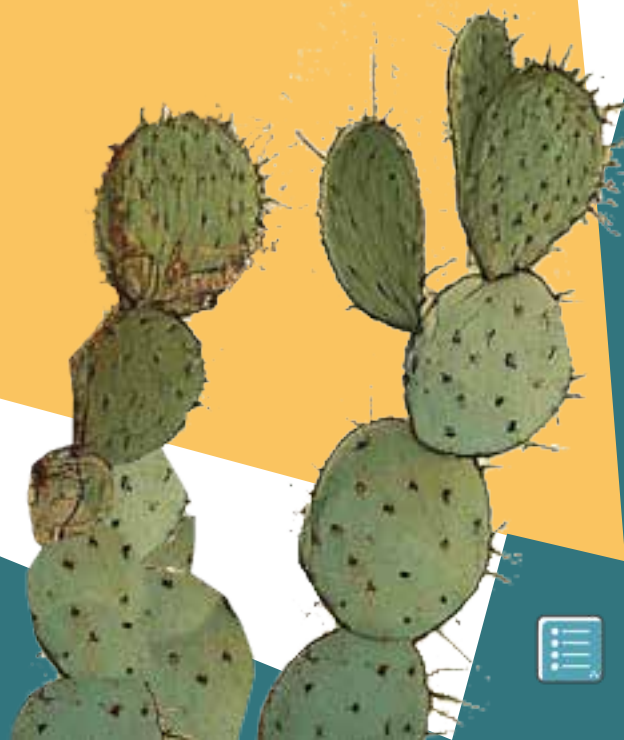
David Sutliff

New Mexico Mutual
davids@newmexicomutual.com



Jakki Swicegood

Insurors Indemnity
jswicegood@insurorsindemnity.com



IIANM NATIONAL DIRECTORS

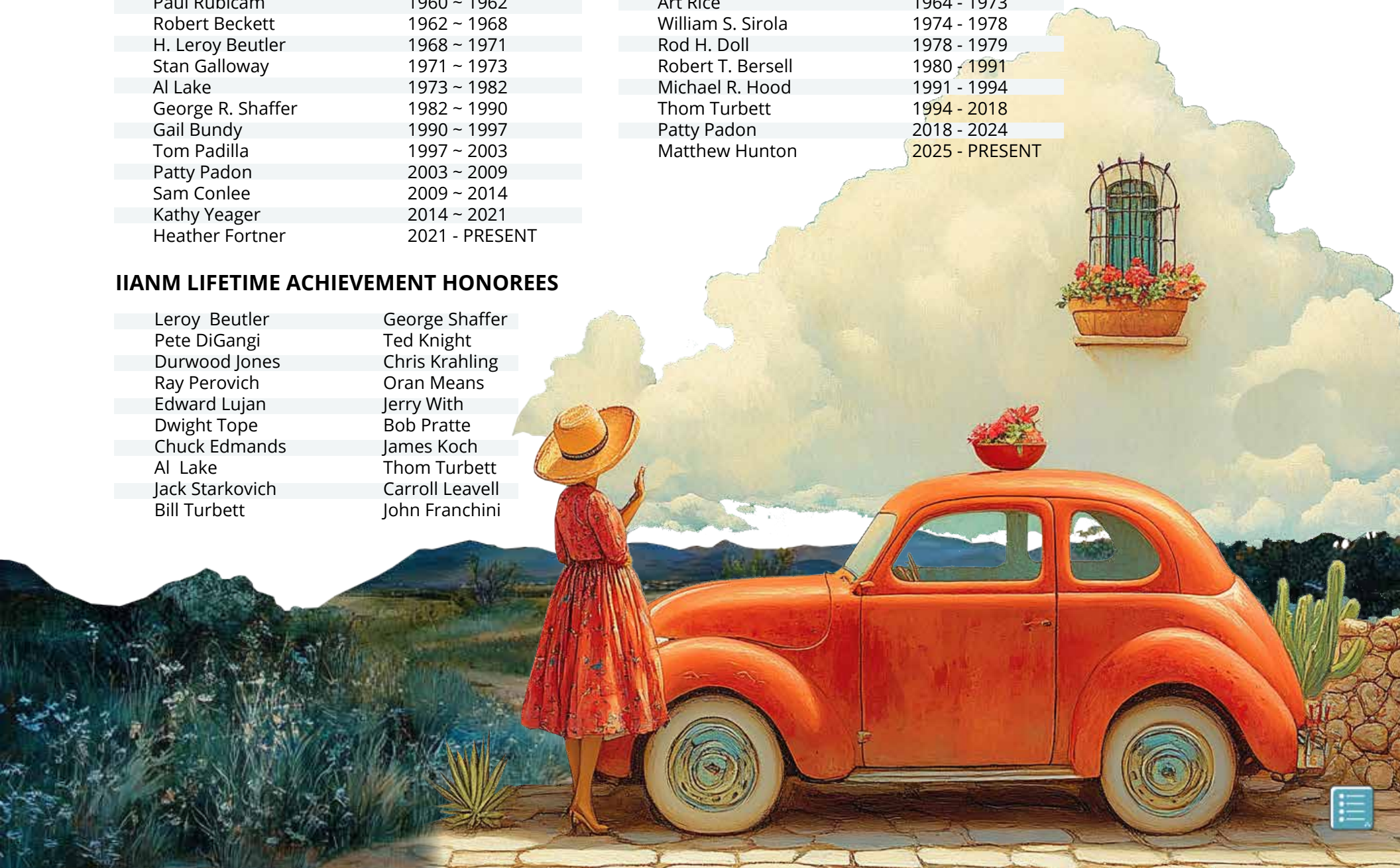
Postelle Cooper	1938 ~ 1942
Thornton Seligman	1942 ~ 1949
Paul C. Sackett	1949 ~ 1956
Jack Daniels	1956 ~ 1960
Paul Rubicam	1960 ~ 1962
Robert Beckett	1962 ~ 1968
H. Leroy Beutler	1968 ~ 1971
Stan Galloway	1971 ~ 1973
Al Lake	1973 ~ 1982
George R. Shaffer	1982 ~ 1990
Gail Bundy	1990 ~ 1997
Tom Padilla	1997 ~ 2003
Patty Padon	2003 ~ 2009
Sam Conlee	2009 ~ 2014
Kathy Yeager	2014 ~ 2021
Heather Fortner	2021 - PRESENT

IIANM LIFETIME ACHIEVEMENT HONOREES

Leroy Beutler	George Shaffer
Pete DiGangi	Ted Knight
Durwood Jones	Chris Krahling
Ray Perovich	Oran Means
Edward Lujan	Jerry With
Dwight Tope	Bob Pratte
Chuck Edmands	James Koch
Al Lake	Thom Turbett
Jack Starkovich	Carroll Leavell
Bill Turbett	John Franchini

IIANM CHIEF EXECUTIVE OFFICERS

Vern Schwingel	1950 - 1952
Edwin H. Marchant	1953 - 1956
Herbert C. Johnston	1956 - 1958
Thomas E. Speer	1958 - 1964
Art Rice	1964 - 1973
William S. Sirola	1974 - 1978
Rod H. Doll	1978 - 1979
Robert T. Bersell	1980 - 1991
Michael R. Hood	1991 - 1994
Thom Turbett	1994 - 2018
Patty Padon	2018 - 2024
Matthew Hunton	2025 - PRESENT



IIANM PAST-CHAIRS

Durwood O. Jones, Roswell	1934-35
Postell Cooper, Deming	1935-37
Howell Earnest, Santa Fe	1937-39
Thornton Seligman, Albuquerque	1939-40
Paul Rubicam, Albuquerque	1940-41
Frank H. Martin, Albuquerque	1941-42
Ada Brewer, Silver City	1942-44
L.E. Freudenthal, Las Cruces	1944-46
J.H. McLaughlin, Hatch	1946-47
Paul Rubicam, Albuquerque	1947-48
Paul C. Sackett, Albuquerque	1948-49
Charles F. Montgomery, Carlsbad	1949-50
Fred E. Dennis, Clovis	1950-51
Jack Brandenburg, Taos	1951-52
Robert Bronson, Albuquerque	1952-53
Jack W. Daniels, Albuquerque	1953-54
Alice E. (Walsh) King, Albuquerque	1954-55
Neil S. Durham, Clovis	1955-56
Thomas W. McCabe, Silver City	1956-57
K.H. Bair, Jr., Albuquerque	1957-58
Blair J. White, Santa Fe	1958-59
Dwight Ohlinger, Alamogordo	1959-60
Herbert Dickinson, Farmington	1960-61
Robert Becket, Deming	1961-62
Arthur Snyder, Tucumcari	1962-63
Jack A.G. Berrenburg, Taos	1963-64
Peter F. McCanna, Albuquerque	1964-65
H. Leroy Beutler, Albuquerque	1965-66
Albert Lake, Jr., Roswell	1966-67
Manuel Lujan, Jr., Albuquerque	1967-68
Robert R. Rollings, Las Cruces	1968-69
Stan Galloway, Albuquerque	1969-70
William D. Hood, Hobbs	1970-71
Thomas E. Burns, Clovis	1971-72
Carl H. "Bud" Feak, Albuquerque	1972-73
George R. Shaffer, Albuquerque	1973-74
Sam Brown, Santa Rosa	1974-75
Robert S. Culpepper, Farmington	1975-76
Robert R. Thompson, Albuquerque	1976-77
Jack Hixon, Las Cruces	1977-78
J.A. Sunderland, Albuquerque	1978-79
Charles E. Olson, Silver City	1979-80

Gail D. Bundy, Albuquerque	1980-81
Dave Parks, Ruidoso	1981-82
Don Moore, Albuquerque	1982-83
Jack Little, Farmington	1983-84
Lyle H. Talbot, Albuquerque	1984-85
Bill Kinyon, Clovis	1985-86
Russ Ashby, Albuquerque	1986-87
James R. Hartman, Roswell	1987-88
John G. Franchini, Albuquerque	1988-89
Rich Seeley, Ruidoso	1989-90
Chris Krahling, Albuquerque	1990-91
Charles Harrington, Farmington	1991-92
Robert M. Pratte, Albuquerque	1992-93
Carroll Leavell, Hobbs	1993-94
Tom Padilla, Albuquerque	1994-95
Al Berryman, Roswell	1995-96
Tom Cress, Albuquerque	1996-97
Stacey Martin, Clovis	1997-98
Betsy Carlson, Albuquerque	1998-99
Dave Hunton, Portales	1999-00
Patty Padon, Albuquerque	2000-01
Kerry Hixon, Las Cruces	2001-02
Joe Lujan, Albuquerque	2002-03
Kim Fulfer, Hobbs	2003-04
Rob Machacek, Albuquerque	2004-05
Fred Brennan, Albuquerque	2005-06
Robert Kysar, Farmington	2006-07
Sam Conlee, Albuquerque	2007-08
Angela Johnston, Carlsbad	2008-09
Alma Franzoy-Capron	2009-10
Kathy Yeager	2010-11
Scott Jones	2011-12
PJ Wolff	2012-13
Diana Hobbs	2013-14
Gabe Portillo	2014-15
Mike Parisi	2015-16
Dick Minick	2016-17
Heather Fortner	2017-18
Randy Hobbs	2018-19
Kyle Beckner	2019-20
Cara Cress	2020-21
Kendra Zacharias	2021 - 22
Jake Boles	2022 - 23
Joseph Menicucci	2023 - 24



STAFF



Matt Hunton

President & CEO
(505) 999-5806

matt@ianm.org

- Association Management
- Public Relations
- Technical Insurance Assistance
- Legislative/Advocacy
- Starting an Agency
- Partner's Program



Rachel Sheffield

VP of Operations & Services
(505) 999-5803

rachel@ianm.org

- Office Operations
- Event Planning
- Education
- Website
- Member Marketing Emails
- Graphics & Design

ASSOCIATION OVERVIEW

ADVOCACY

- Lobbying
- Legislative Mixer
- Big 'I' State PAC

EDUCATION

- Correspondence Courses
- On-line Courses
- On-Demand CE Webcasts
- New Hire Training & Development
- AIAM Designation
- In-house Training
- Pre-licensing Courses

E&O/D&O PRODUCTS

- Swiss Re Insurance Agents E&O
- Allianz

IIAA BENEFITS RETIREMENT PROGRAMS

- IRA Products
- 401-K Products
- Dental, Vision, LTD, STD, Group Life

MEMBER SERVICES AND EVENTS

- Annual Convention
- Young Agents Organization
- Trusted Choice
- Innovative Insurance Professionals of New Mexico

P&C PRODUCTS FOR AGENTS

- RLI Personal Umbrella
- RLI In-Home Business Policy
- A.J. Wayne
- TRUSTCO/HCIT
- Selective Insurance National Flood
- Big 'I' Alliance Blue
- IIG Mexico Insurance

PUBLICATIONS

- Membership Directory
- Email Communications: Member Happenings, Member News, Member Perks
- Legislative Reports

PUBLIC RELATIONS

- NM Insurance Council
- NM Fraud Bureau
- Business and Labor Coalition
- Association of Commerce & Industry
- NM Society of Association Executives
- NM FAIR Plan

REVENUE SHARING PARTNERS

- ePayPolicy
- Aben
- My Agency Campus
- ExamFX

REMOTE TEAM



Skylar Chavez Ankeny

skylar@ianm.org

Member Monthly Emails & Social Media



Morgan Baitz

ianmrisk@ianm.org

E&O/Cyber Senior Acct Exec
(703) 706-5415



April Pitz

april.pitz@iiba.net

RLI & Personal Umbrella
(800) 7221-7917 Ext 5360



AGENCY MEMBERS ALPHABETICAL

A

A. W. Pollard Insurance Agency, Inc.

118 West Pine St.

Deming, NM 88030-3602

575 - 546-2754

<http://www.awpollardins.com>

Agsure, Inc.

5501 Eagle Rock Ave NE STE A-1

Albuquerque, NM 87113

505 - 217-2415

<http://www.agsureonline.com>

Alcorn Insurance Agency, Inc.

457 S. Terrace Ave

Chama, NM 87520

575 - 756-2197

<http://www.ronalcorninsurance.com>

Amazing Grace Insurance

102 East Aztec Ave

Gallup, NM 87301-6256

505 - 863-8086

<http://www.amazinggraceinsurance.net>

Atlas Insurance Services

2009 Eubank NE

Albuquerque, NM 87112-3482

505 - 559-5888

<http://www.aisnm.com>

B

Berger Briggs Insurance & Risk Solutions, Inc.

4333 Pan American Freeway NE, Suite A

Albuquerque, NM 87107-6833

505 - 247-0444

<https://www.bergerbriggsinsurance.com>

Berger Briggs Insurance & Risk Solutions, Inc.

1096 Mechem Drive, Suite 220

Ruidoso, NM 88345

575 - 315-0005

<https://www.bergerbriggsinsurance.com>

Berger Briggs Insurance & Risk Solutions, Inc.

6006 N. Mesa #202

El Paso, TX 79912

915-301-9211

<https://www.bergerbriggsinsurance.com>



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Brian Sanchez Agency

P.O. Box 6025

Albuquerque, NM 87197-6025

505 - 363-9733

<http://www.briansanchezagency.com>

BS&T, A Division of WAFD Insurance Group

5601 Office Blvd NE, Ste 400

Albuquerque, NM 87109-4606

505 - 369-1900

<https://www.wafdinsurance.com>

Bubany Insurance Agency

311 South Third Street

Gallup, NM 87301-6316

505 - 863-3836

<http://www.bubanyinsurance.com>

Canfield Insurance Agency

508 Copper Dr. NE

Rio Rancho, NM 87124-4463

505 - 821-0501

<https://www.canfieldinsurance.com>

Clay Fultz Agency, Inc.

201 E. Aztec Avenue

Gallup, NM 87301-6148

505 - 722-4476

<http://www.clayfultz.com>

Commercial West Insurance Agency

2616 Mesilla St NE, Suite 2

Albuquerque, NM 87110-3659

505 - 255-9577

<http://www.cwagency.com>

Cress Insurance Group, a Higginbotham Agency

6101 Moon NE, Suite 1000

Albuquerque, NM 87111-1132

505 - 822-8114

<http://www.cressinsurance.com>



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Daniels Insurance Agency, Inc.

300 North Linam

Hobbs, NM 88240-8342

575 - 393-5191

<https://www.danielsinsuranceinc.com>

Daniels Insurance Agency, Inc.

320 Gold Avenue SW Suite 700

Albuquerque, NM 87102-3229

505 - 766-9676

<https://www.danielsinsuranceinc.com>

Daniels Insurance Agency, Inc.

805 St. Michaels Drive

Santa Fe, NM 87505-7625

505 - 982-4302

<https://www.danielsinsuranceinc.com>

Downey & Company, Inc.

6565 Americas Parkway NE, Suite 750

Albuquerque, NM 87110-8116

505 - 881-0300

<http://www.downeyandco.com>

E

Eastern Plains Insurance

700 South Avenue, Suite C

Portales, NM 88130-6425

575 - 359-1227

<http://www.portalesinsurance.com>

Elemental Risk Management, LLC

11024 Montgomery Blvd. NE, Suite 376

Albuquerque, NM 87111-3962

505 - 933-6511

<http://www.erm-ins.com>

G

Garnett Insurance Agency, LLC

116 South Hwy 54

Logan, NM 88426

575 - 487-0515

General Insurance Agency

500 Mitchell Street

Clovis, NM 88101-7356

575 - 763-8816

<http://www.gia-clovis.com>



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George Gandy Insurance

5101 Menaul Blvd. NE
Albuquerque, NM 87110-3045
505 - 889-9300
<https://www.georgegandyinsurance.com>

George Gandy Insurance

6821 Montgomery Blvd. NE Suite A
Albuquerque, NM 87109-1444
505 - 888-0300
<https://www.georgegandyinsurance.com>

George Gandy Insurance

916 South 13th Street
Artesia, NM 88210-2212
575 - 748-2000
<https://www.georgegandyinsurance.com>

George Gandy Insurance

710 North Canyon
Carlsbad, NM 88220-5818
575 - 885-0171
<https://www.georgegandyinsurance.com>

George Gandy Insurance

2411 E 20th St # B
Farmington, NM 87401-4407
505 - 326-3521
<https://www.georgegandyinsurance.com>

George Gandy Insurance

601 N First Street, Suite A
Grants, NM 87020-2703
505 - 287-5101
<https://www.georgegandyinsurance.com>

George Gandy Insurance

610 West Bender, Suite 200
Hobbs, NM 88240-2237
575 - 392-9013
<https://www.georgegandyinsurance.com>

George Gandy Insurance

1855 E. Lohman, Suite E
Las Cruces, NM 88001-3122
575 - 524-5914
<https://www.georgegandyinsurance.com>



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George Gandy Insurance

1910 Main Street Suite B
Los Lunas, NM 87031-6301
505 - 865-5111

<https://www.georgegandyinsurance.com>

George Gandy Insurance

614 South Main
Lovington, NM 88260-4715
575 - 396-5516

<https://www.georgegandyinsurance.com>

George Gandy Insurance

2415 N. Main Suite A
Roswell, NM 88201-6494
575 - 622-2310

<https://www.georgegandyinsurance.com>

George Gandy Insurance

1730 Cerrillos Road
Santa Fe, NM 87505-3554
505 - 983-8406

<https://www.georgegandyinsurance.com>

George Gandy Insurance

6417 Airport Road
Santa Fe, NM 87507-1871
505 - 471-4275

<https://www.georgegandyinsurance.com>

George Gandy Insurance

601 East 19th Street
Silver City, NM 88061-7001
575 - 538-3787

<https://www.georgegandyinsurance.com>

George Gandy Insurance

101 Herdner Road Unit B
Taos, NM 87571-5015
575 - 737-5885

<https://www.georgegandyinsurance.com>

Gillett Insurance Services, LLC

205 First Street
Anthony, NM 88021-7382
575 - 882-2111



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Golden Insurance Agency P.C.

1901 West Main

Artesia, NM 88210-3718

575 - 736-1500

<http://www.goldeninspc.com>

Golden Insurance Agency P.C.

830 W. Avenue, Suite D

Lovington, NM 88260

575 - 396-2950

<http://www.goldeninspc.com>

Golden Insurance Agency P.C.

6845 82nd Street, Suite 101

Lubbock, TX 79424-5133

806 - 368-7613

<http://www.goldeninspc.com>

H

HUB International

6565 Americas Parkway NE Ste 720

Albuquerque, NM 87110-8123

505 - 828-4000

<https://www.hubinternational.com>

HUB International

3701 Paseo Del Norte NE

Albuquerque, NM 87113-1522

505 - 944-8429

<https://www.hubinternational.com>

HUB International

313 N Canyon Street

Carlsbad, NM 88220-5866

575 - 887-1181

<https://www.hubinternational.com>

HUB International

3830 E. Lohman Avenue

Las Cruces, NM 88011-8446

575 - 680-1182

<https://www.hubinternational.com>



HUB International

2905 Rodeo Park Drive East, Building 6, Suite 100
Santa Fe, NM 87
505-6313 505 - 982-4296
<https://www.hubinternational.com>

I

Insurance Del Norte

605 E. Pueblo Drive #A
Española, NM 87532-2679
505 - 747-4955

Insurance Del Norte

810 Calle Mejia, Suite 105
Santa Fe, NM 87501-1581
505 - 820-6726

Insurance Links, LLC

502 N. California Street
Socorro, NM 87801
575 - 835-1948
<https://insurancelinkslc.weebly.com/>

Insurance Services of New Mexico

440 Corona Avenue
Santa Rosa, NM 88435-2358
575 - 472-3477
<http://www.insurancem.com/>

Insurance Services of New Mexico

631 North 4th Street
Fort Sumner, NM 88119
575 - 355-2436
<http://http://www.insurancem.com/>

Insurance Services of New Mexico

704 Old Route 66 West
Moriarty, NM 87035
505 - 832-1658
<http://www.insurancem.com/>

Inszone Insurance Services

1040 Don Diego Suite 1
Santa Fe, NM 87505
505 - 988-4425
<https://inszoneinsurance.com>



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Inszone Insurance Services

5501 Eagle Rock Ave NE A2
Albuquerque, NM 87113-2543
505 - 350-9928
<https://inszoneinsurance.com>



J. S. Ward & Son, Inc.

101 S. Fourth Street
Artesia, NM 88210-2177
575 - 746-2796
<http://www.jswardandson.com>

J. S. Ward & Son, Inc.

602 W. Pierce
Carlsbad, NM 88220-5241
575 - 941-2010
<http://www.jswardandson.com/>

J. S. Ward & Son, Inc.

110 West College Blvd., Suite G
Roswell, NM 88201-5169
575 - 622-1850
<http://www.jswardandson.com/>

James H Russell Agency, Inc.

1570 Pacheco Street, Suite C-3
Santa Fe, NM 87505-3985
505 - 983-7357
www.jamesrussellagency.com

The Jemez Agency

2610 Trinity Dr. #6
Los Alamos, NM 87544-0820
505 - 662-5181
www.thejemezagency.com

The Jemez Agency

300 Paseo de Peralta #203
Santa Fe, NM 87501-5501
505 - 424-8049
www.thejemezagency.com



KBS Insurance Services

7220 Central Ave SE #2187
Albuquerque, NM 87108-2083
505 - 362-1644



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Kysar Millennium Leavitt Insurance Agency, Inc.

300 West Arrington, Suite 100

Farmington, NM 87401-8432

505 - 325-4561

www.leavitt.com/kml

L

Lange Insurance Agency

300 N. First Street

Grants, NM 87020-2543

505 - 285-6063

Leavell Insurance, Inc.

902 Main

Eunice, NM 88240

575 - 394-2514

www.leavellinsurance.com

Leavell Insurance, Inc.

117 E. Broadway

Hobbs, NM 88240-8423

575 - 393-2550

www.leavellinsurance.com

Leavell Insurance, Inc.

P.O. Drawer D

Jal, NM 88252-2503

575 - 395-2535

www.leavellinsurance.com

Leavitt Group Southwest, Inc.

109 E. 6th Street

Clovis, NM 88101-6647

575 - 521-1200

www.leavitt.com/southwest

Leavitt Group Southwest, Inc.

1740 Calle de Mercado, Suite E

Mesilla, NM 88046

575 - 521-1200

www.leavitt.com/southwest

Leavitt Group Southwest, Inc.

106 W. 13th Street

Silver City, NM 88061-5500

575 - 388-1555

www.leavitt.com/southwest

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Leavitt Group Southwest, Inc.

602 N. Date Street
Truth or Consequences, NM 87901-1742
575 - 894-7126
www.leavitt.com/southwest

Lopez Insurance & Financial Services, LLC

704 W Hobbs Street
Roswell, NM 88203-3646
575 - 622-5511
www.lopezinsuranceagency.com

LP Insurance Services

3301 N. Main Street
Roswell, NM 88201-9732
575 - 624-0404
<http://www.lpins.net>

LP Insurance Services

122 S. Avenue A
Portales, NM 88130-5917
575 - 356-6676
<http://www.lpins.net>

Madison Insurance Group, Inc.

8230 Menaul Blvd NE
Albuquerque, NM 87110
505 - 692-5662
www.miginsgroup.com

Max Trujillo Insurance

1801 7th Street
Las Vegas, NM 87701-4955
505 - 454-7000
www.maxtrujilloinsurance.com

Menicucci Insurance Agency

2116 Vista Oeste NW
Albuquerque, NM 87120-4340
505 883-3683
www.mianm.com

Mesilla Valley Insurance Group, Inc.

545 South Melendres Suite C
Las Cruces, NM 88005-2803
575 - 527-8800
www.mesillavalleyinsurance.com

Minick & Company, Inc.

541 Paisano NE, Suite A
Albuquerque, NM 87123-1513
505 - 262-2236
www.minickandcompany.com

Monte Sol Insurance Agency, LLC

514 E. Fairview Lane
Española, NM 87532-3697
505 - 753-2161

Mountain West Insurance & Financial Services, LLC

2890 Pinon Frontage Road
Farmington, NM 87402-5033
505 - 327-4441
www.mtnwst.com

N

New Mexico Home Builders

5931 Office Blvd NE Suite #1
Albuquerque, NM 87109-5838
505 - 344-7277
www.nmhba.com

O

Ortega Insurance Services

2019 Galisteo Street, Suite C2
Santa Fe, NM 87505-2168
505 - 982-2526
www.ortegains.com

P

Park Avenue Insurance

210 Park Avenue
Raton, NM 87740-3835
575 - 445-2768
www.parkaveins.com

Pat Campbell Insurance, a Higginbotham Company

141 Roadrunner Parkway, Suite 109
Las Cruces, NM 88011-2000
575 - 524-8642
www.campbell-ins.com

Poms & Associates Insurance Brokers, LLC

201 3rd Street, Suite 1400
Albuquerque, NM 87102-4383
505 - 344-2747
www.pomsassoc.com



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R

Rio Grande Financial Network

336 Luna Ave
Los Lunas, NM 87031
505-865-3624
<https://riograndefinancial.com/>

Rio Grande Insurance

Alamogordo, NM
505 - 984-8216
www.riograndeins.com

Rio Grande Insurance

5100 San Francisco Road NE, Suite D1
Albuquerque, NM 87109-4630
505 - 881-1745
www.riograndeins.com

Rio Grande Insurance

5100 San Francisco Rd NE Ste. D2
Albuquerque, NM 87109-4630
505 - 797-1822
www.riograndeins.com

Rio Grande Insurance

5100 San Francisco Road NE, Suite D3
Albuquerque, NM 87109-4630
505 - 288-2148
www.riograndeins.com

Rio Grande Insurance

1116 A Plaza del Norte
Española, NM 87532-3247
505 - 753-2151
www.riograndeins.com

Rio Grande Insurance

1997 Sedona Hil
Las Cruces, NM 88011-4101
575 - 524-1677
www.riograndeins.com

Rio Grande Insurance

2424 Main Street NE
Los Lunas, NM 87031-6322
505 - 865-5224
www.riograndeins.com



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Rio Grande Insurance

4001 Office Court, Suite 105
Santa Fe, NM 87507-4903
505 - 699-6312

www.riograndeins.com

Rio Grande Insurance Services of Santa Fe, Inc.

1231 S. Saint Francis Drive, Suite A
Santa Fe, NM 87505
505 - 984-8216

www.riograndeins.com

Risk Strategies Company

1690 S Telshor Blvd
Las Cruces, NM 88011
575 - 524-2222

<https://www.risk-strategies.com/>

S

Silas T Garcia Agency & Associates, LLC.

1443 S. Saint Francis Drive
Santa Fe, NM 87505-4037
505 - 982-9863

Socorro Insurance Mart, Inc.

108 Plaza Street
Socorro, NM 87801-4562
575 - 835-1120
www.socorroinsurance.com

Southwest Insurance Group LLC

6739 Academy Rd. NE, Suite 250
Albuquerque, NM 87109-3037
505 - 305-5290

Steidley Agency, Inc.

10701 Lomas Blvd. NE, Suite 125
Albuquerque, NM 87112-5471
505 - 268-4381
www.steidleyinsurance.com



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Sunderland Insurance

2431 San Pedro NE
Albuquerque, NM 87110-4101
505 - 884-6000
www.sunderlandinsurancem.com



Taylor & Associates, Inc.

601 W. 2nd Street, Suite 16
Roswell, NM 88201-4670
575 - 623-5422
www.roswellnminsurance.com

The Trujillo Agency

807 Grand Avenue
Las Vegas, NM 87701-4518
505 - 425-5696
<https://thetrujilloagencyllc.com>

Thunderbird Insurance LLC

503 Central Avenue
Tularosa, NM 88352-2015
575 - 719-1819
www.tbirdnm.com

Tooter Cospers Insurance

3949 Corrales Road, Suite 160
Corrales, NM 87048-9349
505 - 898-5700
www.tootercosperinsurance.com

Tourtillott Insurance Agency, LLC

2263 South Main
Las Cruces, NM 88005-3113
575 - 647-1920
<https://www.tourtillottinsurance.com/>

Tucumcari General Insurance Agency

214 South Second Street
Tucumcari, NM 88401-2856
575 - 461-1623
www.tucumcari-general.com

Turquoise Agency - Business Insurance

5931 Office Blvd NE, Ste 1
Albuquerque, NM 87109
505 - 344-7072
www.nmhba.com



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Underwood Insurance Agency

9200 Montgomery Blvd NE, Suite B

Albuquerque, NM 87111

505 - 292-1235

<http://www.anchorinsurancem.com/>

Union County Insurance Agency

14 Main Street

Clayton, NM 88415-3038

575 - 374-2536

<https://www.unioncountyins.com/>

USA Insurance, Inc.

3310 N White Sands Blvd

Alamogordo, NM 88310-9799

575 - 439-9999

www.myusainsurance.net

USI Insurance Services LLC

4100 Osuna RD NE, Suite 2-203

Albuquerque, NM 87109-4442

505 - 262-2621

<https://www.usi.com/>

W

WaFd Insurance Group

5601 Office Blvd. NE, Suite 400

Albuquerque, NM 87109-4606

505 - 369-1900

www.wafdinsurancegroup.com

The Walker Agency, LLC

1501 San Juan Blvd., Suite 201

Farmington, NM 87401-2207

505 - 326-4952

www.walker-insurance-agency.com

The Walker Agency, LLC

123 North First Street

Grants, NM 87020-2559

505 - 287-4432

www.walker-insurance-agency.com

Western Insurance Consultants, LP

545 S. Melendres St

Las Cruces, NM 88005

575 - 525-0064

www.westerninsuranceconsultants.com



Western States Insurance Group, Inc.

1001 E. Llano Estacado Blvd.

Clovis, NM 88101-3800

575 - 762-7731

www.wsigroup.net

Western States Insurance Group, Inc.

212 N. Love Street

Lovington, NM 88260-4013

575 - 396-1318

www.wsigroup.net

Westside Insurance Services

3302 Sally Circle SE

Rio Rancho, NM 87124

505 - 892-8417

<https://westsideinsuranceservices.com/>

Woods Insurance Service a HUB International Company

4801 N. Butler Avenue, Suite 12101

Farmington, NM 87401-3330

505 - 326-1111

<https://www.woodsins.com/>

Y

Young Insurance Agency, Inc.

925 East Route 66 Blvd.

Tucumcari, NM 88401-3145

575 - 461-3156

<https://www.younginsuranceagencyinc.com/>

Z

Zia Insurance Agency

810 Calle Mejia, Suite106

Santa Fe, NM 87501-1581

505 - 983-7329



AGENCY MEMBERS — BY CITY

ALAMOGORDO

George Gandy Insurance

912 Adams Avenue
Alamogordo, NM 88310-5101
575 - 437-2892
<https://www.georgegandyinsurance.com>

Rio Grande Insurance

Alamogordo, NM
505 - 984-8216
www.riograndeins.com

USA Insurance, Inc.

3310 N White Sands Blvd
Alamogordo, NM 88310-9799
575 - 439-9999
www.myusainsurance.net

ALBUQUERQUE

Agsure, Inc.

5501 Eagle Rock Ave NE STE A-1
Albuquerque, NM 87113
505 - 217-2415
<http://www.agsureonline.com>

Atlas Insurance Services

2009 Eubank NE
Albuquerque, NM 87112-3482
505 - 559-5888
<http://www.aisnm.com>

Berger Briggs Insurance & Risk Solutions, Inc.

4333 Pan American Freeway NE, Suite A
Albuquerque, NM 87107-6833
505 - 247-0444
<https://www.bergerbriggsinsurance.com>

Brian Sanchez Agency

P.O. Box 6025
Albuquerque, NM 87197-6025
505 - 363-9733
<http://www.briansanchezagency.com>

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BS&T, A Division of WAFD Insurance Group

5601 Office Blvd NE, Ste 400
Albuquerque, NM 87109-4606
505 - 369-1900
<https://www.wafdinsurance.com>

Commercial West Insurance Agency

2616 Mesilla St NE, Suite 2
Albuquerque, NM 87110-3659
505 - 255-9577
<http://www.cwagency.com>

Cress Insurance Group, a Higginbotham Agency

6101 Moon NE, Suite 1000
Albuquerque, NM 87111-1132
505 - 822-8114
<http://www.cressinsurance.com>

Daniels Insurance Agency, Inc.

320 Gold Avenue SW Suite 700
Albuquerque, NM 87102-3229
505 - 766-9676
<https://www.danielsinsuranceinc.com>

Downey & Company, Inc.

6565 Americas Parkway NE, Suite 750
Albuquerque, NM 87110-8116
505 - 881-0300
<http://www.downeyandco.com>

Elemental Risk Management, LLC

11024 Montgomery Blvd. NE, Suite 376
Albuquerque, NM 87111-3962
505 - 933-6511
<http://www.erm-ins.com>

George Gandy Insurance

5101 Menaul Blvd. NE
Albuquerque, NM 87110-3045
505 - 889-9300
<https://www.georgegandyinsurance.com>

George Gandy Insurance

6821 Montgomery Blvd. NE Suite A
Albuquerque, NM 87109-1444
505 - 888-0300
<https://www.georgegandyinsurance.com>



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HUB International

6565 Americas Parkway NE Ste 720
Albuquerque, NM 87110-8123
505 - 828-4000
<https://www.hubinternational.com>

HUB International

3701 Paseo Del Norte NE
Albuquerque, NM 87113-1522
505 - 944-8429
<https://www.hubinternational.com>

Inszone Insurance Services

5501 Eagle Rock Ave NE A2
Albuquerque, NM 87113-2543
505 - 350-9928
<https://inszoneinsurance.com>

KBS Insurance Services

7220 Central Ave SE #2187
Albuquerque, NM 87108-2083
505 - 362-1644

Madison Insurance Group, Inc.

8230 Menaul Blvd NE
Albuquerque, NM 87110
505 - 692-5662
www.miginsgroup.com

Menicucci Insurance Agency

2116 Vista Oeste NW
Albuquerque, NM 87120-4340
505 883-3683
www.mianm.com

Minick & Company, Inc.

541 Paisano NE, Suite A
Albuquerque, NM 87123-1513
505 - 262-2236
www.minickandcompany.com

New Mexico Home Builders

5931 Office Blvd NE Suite #1
Albuquerque, NM 87109-5838
505 - 344-7277
www.nmhba.com



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Poms & Associates Insurance Brokers, LLC

201 3rd Street, Suite 1400
Albuquerque, NM 87102-4383
505 - 344-2747
www.pomsassoc.com

Rio Grande Insurance

5100 San Francisco Road NE, Suite D1
Albuquerque, NM 87109-4630
505 - 881-1745
www.riograndeins.com

Rio Grande Insurance

5100 San Francisco Rd NE Ste. D2
Albuquerque, NM 87109-4630
505 - 797-1822
www.riograndeins.com

Rio Grande Insurance

5100 San Francisco Road NE, Suite D3
Albuquerque, NM 87109-4630
505 - 288-2148
www.riograndeins.com

Southwest Insurance Group LLC

6739 Academy Rd. NE, Suite 250
Albuquerque, NM 87109-3037
505 - 305-5290

Steidley Agency, Inc.

10701 Lomas Blvd. NE, Suite 125
Albuquerque, NM 87112-5471
505 - 268-4381
www.steidleyinsurance.com

Sunderland Insurance

2431 San Pedro NE
Albuquerque, NM 87110-4101
505 - 884-6000
www.sunderlandinsurancem.com

Turquoise Agency - Business Insurance

5931 Office Blvd NE, Ste 1
Albuquerque, NM 87109
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www.nmhba.com



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Underwood Insurance Agency

9200 Montgomery Blvd NE, Suite B

Albuquerque, NM 87111

505 - 292-1235

<http://www.anchorinsurancem.com/>

USI Insurance Services LLC

4100 Osuna RD NE, Suite 2-203

Albuquerque, NM 87109-4442

505 - 262-2621

<https://www.usi.com/>

WaFd Insurance Group

5601 Office Blvd. NE, Suite 400

Albuquerque, NM 87109-4606

505 - 369-1900

www.wafdinsurancegroup.com

ANTHONY

Gillett Insurance Services, LLC

205 First Street

Anthony, NM 88021-7382

575 - 882-2111

ARTESIA

George Gandy Insurance

916 South 13th Street

Artesia, NM 88210-2212

575 - 748-2000

<https://www.georgegandyinsurance.com>

Golden Insurance Agency P.C.

1901 West Main

Artesia, NM 88210-3718

575 - 736-1500

<http://www.goldeninspc.com>

J. S. Ward & Son, Inc.

101 S. Fourth Street

Artesia, NM 88210-2177

575 - 746-2796

<http://www.jswardandson.com>

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CARLSBAD

George Gandy Insurance

710 North Canyon
Carlsbad, NM 88220-5818
575 - 885-0171

<https://www.georgegandyinsurance.com>

HUB International

313 N Canyon Street
Carlsbad, NM 88220-5866
575 - 887-1181

<https://www.hubinternational.com>

J. S. Ward & Son, Inc.

602 W. Pierce
Carlsbad, NM 88220-5241
575 - 941-2010

<http://www.jswardandson.com/>

CHAMA

Alcorn Insurance Agency, Inc.

457 S. Terrace Ave
Chama, NM 87520
575 - 756-2197

<http://www.ronalcorninsurance.com>

CLAYTON

Union County Insurance Agency

14 Main Street
Clayton, NM 88415-3038
575 - 374-2536

<https://www.unioncountyins.com/>

CLOVIS

General Insurance Agency

500 Mitchell Street
Clovis, NM 88101-7356
575 - 763-8816

<http://www.gia-clovis.com>

Leavitt Group Southwest, Inc.

109 E. 6th Street
Clovis, NM 88101-6647
575 - 521-1200

www.leavitt.com/southwest

Western States Insurance Group, Inc.

1001 E. Llano Estacado Blvd.
Clovis, NM 88101-3800
575 - 762-7731

www.wsigroup.net



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CORRALES

Tooter Cospers Insurance

3949 Corrales Road, Suite 160
Corrales, NM 87048-9349
505 - 898-5700

www.tootercosperinsurance.com

DEMING

A. W. Pollard Insurance Agency, Inc.

118 West Pine St.
Deming, NM 88030-3602
575 - 546-2754

<http://www.awpollardins.com>

EL PASO

Berger Briggs Insurance & Risk Solutions, Inc.

6006 N. Mesa #202
El Paso, TX 79912
915-301-9211

<https://www.bergerbriggsinsurance.com>

ESPANOLA

Insurance Del Norte

605 E. Pueblo Drive #A
Espanola, NM 87532-2679
505 - 747-4955

Monte Sol Insurance Agency, LLC

514 E. Fairview Lane
Espanola, NM 87532-3697
505 - 753-2161

Rio Grande Insurance

1116 A Plaza del Norte
Espanola, NM 87532-3247
505 - 753-2151

www.riograndeins.com

EUNICE

Leavell Insurance, Inc.

902 Main
Eunice, NM 88240
575 - 394-2514
www.leavellinsurance.com

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FARMINGTON

George Gandy Insurance

2411 E 20th St # B

Farmington, NM 87401-4407

505 - 326-3521

<https://www.georgegandyinsurance.com>

Kysar Millennium Leavitt Insurance Agency, Inc.

300 West Arrington, Suite 100

Farmington, NM 87401-8432

505 - 325-4561

www.leavitt.com/kml

Mountain West Insurance & Financial Services, LLC

2890 Pinon Frontage Road

Farmington, NM 87402-5033

505 - 327-4441

www.mtnwst.com

The Walker Agency, LLC

1501 San Juan Blvd., Suite 201

Farmington, NM 87401-2207

505 - 326-4952

www.walker-insurance-agency.com

Woods Insurance Service a HUB International Company

4801 N. Butler Avenue, Suite 12101

Farmington, NM 87401-3330

505 - 326-1111

<https://www.woodsins.com/>

FORT SUMNER

Insurance Services of New Mexico

631 North 4th Street

Fort Sumner, NM 88119

575 - 355-2436

<http://http://www.insurancemn.com/>

GALLUP

Amazing Grace Insurance

102 East Aztec Ave

Gallup, NM 87301-6256

505 - 863-8086

<http://www.amazinggraceinsurance.net>

Bubany Insurance Agency

311 South Third Street

Gallup, NM 87301-6316

505 - 863-3836

<http://www.bubanyinsurance.com>



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Clay Fultz Agency, Inc.

201 E. Aztec Avenue
Gallup, NM 87301-6148
505 - 722-4476
<http://www.clayfultz.com>

GRANTS

George Gandy Insurance

601 N First Street, Suite A
Grants, NM 87020-2703
505 - 287-5101
<https://www.georgegandyinsurance.com>

Lange Insurance Agency

300 N. First Street
Grants, NM 87020-2543
505 - 285-6063

The Walker Agency, LLC

123 North First Street
Grants, NM 87020-2559
505 - 287-4432
www.walker-insurance-agency.com

HOBBS

Daniels Insurance Agency, Inc.

300 North Linam
Hobbs, NM 88240-8342
575 - 393-5191
<https://www.danielsinsuranceinc.com>

George Gandy Insurance

610 West Bender, Suite 200
Hobbs, NM 88240-2237
575 - 392-9013
<https://www.georgegandyinsurance.com>

Leavell Insurance, Inc.

117 E. Broadway
Hobbs, NM 88240-8423
575 - 393-2550
www.leavellinsurance.com

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JAL

Leavell Insurance, Inc.

P.O. Drawer D

Jal, NM 88252-2503

575 - 395-2535

www.leavellinsurance.com

LAS CRUCES

George Gandy Insurance

1855 E. Lohman, Suite E

Las Cruces, NM 88001-3122

575 - 524-5914

<https://www.georgegandyinsurance.com>

HUB International

3830 E. Lohman Avenue

Las Cruces, NM 88011-8446

575 - 680-1182

<https://www.hubinternational.com>

Mesilla Valley Insurance Group, Inc.

545 South Melendres Suite C

Las Cruces, NM 88005-2803

575 - 527-8800

www.mesillavalleyinsurance.com

Pat Campbell Insurance, a Higginbotham Company

141 Roadrunner Parkway, Suite 109

Las Cruces, NM 88011-2000

575 - 524-8642

www.campbell-ins.com

Rio Grande Insurance

1997 Sedona Hil

Las Cruces, NM 88011-4101

575 - 524-1677

www.riograndeins.com

Risk Strategies Company

1690 S Telshor Blvd

Las Cruces, NM 88011

575 - 524-2222

<https://www.risk-strategies.com/>

Tourtillott Insurance Agency, LLC

2263 South Main

Las Cruces, NM 88005-3113

575 - 647-1920

<https://www.tourtillottinsurance.com/>

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Western Insurance Consultants, LP

545 S. Melendres St

Las Cruces, NM 88005

575 - 525-0064

www.westerninsuranceconsultants.com

LAS VEGAS

Max Trujillo Insurance

1801 7th Street

Las Vegas, NM 87701-4955

505 - 454-7000

www.maxtrujilloinsurance.com

The Trujillo Agency

807 Grand Avenue

Las Vegas, NM 87701-4518

505 - 425-5696

<https://thetrujilloagencyllc.com>

LOGAN

Garnett Insurance Agency, LLC

116 South Hwy 54

Logan, NM 88426

575 - 487-0515

LOS ALAMOS

The Jemez Agency

2610 Trinity Dr. #6

Los Alamos, NM 87544-0820

505 - 662-5181

www.thejemezagency.com

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George Gandy Insurance

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<https://www.georgegandyinsurance.com>

Rio Grande Financial Network

336 Luna Ave

Los Lunas, NM 87031

505-865-3624

<https://riograndefinancial.com/>

Rio Grande Insurance

2424 Main Street NE

Los Lunas, NM 87031-6322

505 - 865-5224

www.riograndeins.com

LOVINGTON

George Gandy Insurance

614 South Main

Lovington, NM 88260-4715

575 - 396-5516

<https://www.georgegandyinsurance.com>

Golden Insurance Agency P.C.

830 W. Avenue, Suite D

Lovington, NM 88260

575 - 396-2950

<http://www.goldeninspc.com>

Western States Insurance Group, Inc.

212 N. Love Street

Lovington, NM 88260-4013

575 - 396-1318

www.wsigroup.net

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Lubbock, TX 79424-5133

806 - 368-7613

<http://www.goldeninspc.com>

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1740 Calle de Mercado, Suite E

Mesilla, NM 88046

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www.leavitt.com/southwest

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Insurance Services of New Mexico

704 Old Route 66 West

Moriarty, NM 87035

505 - 832-1658

<http://www.insurancemn.com/>

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Eastern Plains Insurance

700 South Avenue, Suite C

Portales, NM 88130-6425

575 - 359-1227

<http://www.portalesinsurance.com>

LP Insurance Services

122 S. Avenue A

Portales, NM 88130-5917

575 - 356-6676

<http://www.lpins.net>

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Park Avenue Insurance

210 Park Avenue

Raton, NM 87740-3835

575 - 445-2768

www.parkaveins.com

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Canfield Insurance Agency

508 Copper Dr. NE

Rio Rancho, NM 87124-4463

505 - 821-0501

<https://www.canfieldinsurance.com>

Westside Insurance Services

3302 Sally Circle SE

Rio Rancho, NM 87124

505 - 892-8417

<https://westsideinsuranceservices.com/>

ROSWELL

George Gandy Insurance

2415 N. Main Suite A

Roswell, NM 88201-6494

575 - 622-2310

<https://www.georgegandyinsurance.com>

J. S. Ward & Son, Inc.

110 West College Blvd., Suite G

Roswell, NM 88201-5169

575 - 622-1850

<http://www.jswardandson.com/>

Lopez Insurance & Financial Services, LLC

704 W Hobbs Street

Roswell, NM 88203-3646

575 - 622-5511

www.lopezinsuranceagency.com

LP Insurance Services

3301 N. Main Street

Roswell, NM 88201-9732

575 - 624-0404

<http://www.lpins.net>

Taylor & Associates, Inc.

601 W. 2nd Street, Suite 16

Roswell, NM 88201-4670

575 - 623-5422

www.roswellnminsurace.com

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575 - 315-0005

<https://www.bergerbriggsinsurance.com>

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Daniels Insurance Agency, Inc.

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Santa Fe, NM 87505-7625

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<https://www.danielsinsuranceinc.com>

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1730 Cerrillos Road

Santa Fe, NM 87505-3554

505 - 983-8406

<https://www.georgegandyinsurance.com>

George Gandy Insurance

6417 Airport Road

Santa Fe, NM 87507-1871

505 - 471-4275

<https://www.georgegandyinsurance.com>

HUB International

2905 Rodeo Park Drive East, Building 6, Suite 100

Santa Fe, NM 87

505-6313 505 - 982-4296

<https://www.hubinternational.com>

Insurance Del Norte

810 Calle Mejia, Suite 105

Santa Fe, NM 87501-1581

505 - 820-6726

Inszone Insurance Services

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Santa Fe, NM 87505

505 - 988-4425

<https://inszoneinsurance.com>

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1570 Pacheco Street, Suite C-3

Santa Fe, NM 87505-3985

505 - 983-7357

www.jamesrussellagency.com

Ortega Insurance Services

2019 Galisteo Street, Suite C2

Santa Fe, NM 87505-2168

505 - 982-2526

www.ortegains.com

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Rio Grande Insurance

4001 Office Court, Suite 105
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505 - 699-6312
www.riograndeins.com

Rio Grande Insurance Services of Santa Fe, Inc.

1231 S. Saint Francis Drive, Suite A
Santa Fe, NM 87505
505 - 984-8216
www.riograndeins.com

Silas T Garcia Agency & Associates, LLC.

1443 S. Saint Francis Drive
Santa Fe, NM 87505-4037
505 - 982-9863

The Jemez Agency

300 Paseo de Peralta #203
Santa Fe, NM 87501-5501
505 - 424-8049
www.thejemezagency.com

Zia Insurance Agency

810 Calle Mejia, Suite 106
Santa Fe, NM 87501-1581
505 - 983-7329

SANTA ROSA

Insurance Services of New Mexico

440 Corona Avenue
Santa Rosa, NM 88435-2358
575 - 472-3477
<http://www.insurancemn.com/>

SILVER CITY

George Gandy Insurance

601 East 19th Street
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575 - 538-3787
<https://www.georgegandyinsurance.com>

Leavitt Group Southwest, Inc.

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575 - 835-1948

<https://insurancelinkslc.weebly.com/>

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575 - 835-1120

www.socorroinsurance.com

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Taos, NM 87571-5015

575 - 737-5885

<https://www.georgegandyinsurance.com>

Rio Grande Insurance

224 Cruz Alta Road, Suite F

Taos, NM 87571-5947

575 - 758-7447

www.riograndeins.com

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Truth or Consequences, NM 87901-1742

575 - 894-7126

www.leavitt.com/southwest

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Tucumcari General Insurance Agency

214 South Second Street

Tucumcari, NM 88401-2856

575 - 461-1623

www.tucumcari-general.com

Young Insurance Agency, Inc.

925 East Route 66 Blvd.

Tucumcari, NM 88401-3145

575 - 461-3156

<https://www.younginsuranceagencyinc.com/>

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