### **Access the Entire CE Library - $75**

Total Access CE from Kaplan Financial Education lets you take all the online continuing education courses you want for one price. It offers the most economical way to satisfy CE requirements for New Mexico, with courses that are easy to navigate and written by industry experts. Total Access CE includes:

* 365 days of unlimited access
* Immediate results with instant exam scoring
* Unlimited exam retakes
* Interactive CE tracking system
* Printable certificate
* CE submission to one state

**Annuity Training:**

Annuity Suitability: 4-Hour Training Course | (Life/Health/Variable – 4hrs)

**Anti-Money Laundering:**

AML Training Program for Life Agents | (Life/Health/Variable – 1hr)
Anti-Money Laundering Guidelines for Insurers | (Life/Health/Variable – 1hr)
Anti-Money Laundering Programs for Life Insurance Companies | (Life/Health/Variable – 2hrs)
Anti-Money Laundering Rules for Insurance Companies | (Life/Health/Variable – 1hr)
Anti-Money Laundering Standards for the Insurance Industry | (Life/Health/Variable – 2hrs)
Anti-Money Laundering Frequently Asked Questions | (Ethics – 1hr)
Anti-Money Laundering: Suspicious Activities and SARs | (General – 1hr)

**Certification:**

Flood Insurance [ClearCert approved] | (Property/Casualty/Vehicle – 3hrs)

**Claims – Adjuster:**

Interpreting Medical Reports | (Adjuster/General – 6hrs)

**Claims - General CE Credit:**

Auto Physical Damage Basics | (General – 5hrs)
Claim Basics | (Property/Casualty/Vehicle – 2hrs)
Claim Evaluation and Settlement | (Property/Casualty – 4hrs)
Claim Investigation | (General – 5hrs)
Claim Statements | (General – 3hrs)
Interpreting Medical Reports | (Adjuster/General – 6hrs)
Medical Tests and Signs | (General – 4hrs)
Negotiation Skills | (General – 4hrs)
Residential Construction Basics | (Property/Casualty – 4hrs)

**Estate Planning:**

Estate Planning Concepts | (Life/Health/Variable – 15hrs)
ILITs and Estate Planning | (Life/Health/Variable – 2hrs)
Introduction to Trusts: Case Studies | (General – 4hrs)
Problematic Beneficiary Designations | (Life/Health/Variable – 4hrs)
Understanding Wills and Intestacy | (Life/Health/Variable – 3hrs)

**Ethics – Not for Ethics Credit:**

Ethical Practices | (Life/Health/Variable with Ethics – 4hrs)

**Ethics – Approved for INS Ethics Only:**

AML Best Practices for the Life Insurance Industry | (Either with Ethics – 2hrs)
Anti-Money Laundering Training for Insurance Professionals | (Ethics – 2hrs)
Ethical Insurance Producer | (Ethics – 1hr)
Ethics at Work | (Ethics – 2hrs)
Ethics for Property and Casualty Professionals | (Ethics – 3hrs)
Ethics | (Ethics – 3hrs)
Financial Exploitation of Seniors. Why Insurance Agents Should Care | (Ethics – 2hrs)
Insurance Ethics and Consumer Protection | (Ethics – 1hr)
Legal Concepts and Doctrines | (Ethics – 3hrs)

**Financial Planning:**

Annuities for Today’s Investor | (Life/Health/Variable – 3hrs)
Annuity Concepts | (Life/Health/Variable – 3hrs)
Asset Allocation in Variable Annuities | (Life/Health/Variable – 2hrs)
Asset Allocation | (Life/Health/Variable – 3hrs)
Business Continuation Training Course | (Life/Health/Variable – 8hrs)
Business Insurance Concepts | (Life/Health/Variable – 15hrs)
Equity-Indexed Annuities | (Life/Health/Variable – 3hrs)
Financial Exploitation of Seniors and Annuity Suitability (FINRA Rule 2330) | (General – 2hrs)
Financial Planning Process | (Life/Health/Property/Casualty – 15hrs)
FINRA Rule 2330: Deferred Variable Annuities | (Life/Health/Variable – 1hr)
Indexed Products | (Life/Health/Variable – 7hrs)
Section 529 Plans | (General – 3hrs)
Suitability for Annuities | (Life/Health/Variable – 1hr)
Taxation of Life Insurance and Annuities | (Life/Health/Variable – 3hrs)
The DOL Fiduciary Rule: Its Impact on Insurance Agents | (Life/Health/Variable – 4hrs)
Understanding 1035 Exchanges | (Life/Health/Variable – 2hrs)

**Health Insurance:**

Advising Clients on Medicare | (Life/Health/Variable – 2hrs)
Disability Income Insurance | (Life/Health/Variable – 7hrs)
Group Insurance | (Life/Health/Variable – 5hrs)
Health Care Reform | (Life/Health/Variable – 2hrs)
Health Concepts | (Life/Health/Variable – 11hrs)
Health Insurance Fundamentals | (Life/Health/Variable with Ethics – 9hrs)
Health Saving Accounts | (Life/Health/Variable – 4hrs)
Long-Term Care Concepts | (General – 2hrs)
Long-Term Care Coverage Combined with Annuities and Life Insurance (refresher course) | (General – 4hrs)
Long-Term Care Suitability (refresher course) | (Life/Health/Variable – 4hrs)
Long-Term Care (state requirement approved) | (Life/Health/Variable – 8hrs)
Medicare and Medigap Insurance | (Life/Health/Variable – 4hrs)
Medicare Supplement Policies | (Life/Health/Variable – 2hrs)
Medicare | (Life/Health/Variable – 2hrs)

**Life Insurance:**

Introduction to Advanced Markets | (Life/Health/Variable – 9hrs)
Introduction to Life Insurance | (Life/Health/Variable – 9hrs)
Life Concepts | (General – 11hrs)
Life Insurance Policy Comparison and Underwriting | (Life/Health/Variable – 7hrs)
Need Analysis | (Life/Health/Variable – 6hrs)
Suitability for Traditional Life and UL Insurance | (Life/Health/Variable – 2hrs)

**Long-Term Care Training:**

Long-Term Care and Partnership Program 4-Hour Refresher Course | (Life/Health/Variable – 4hrs)
Long-Term Care and Partnership Programs Initial 8-Hour Course [Meets NAIC initial training requirement] | (Life/Health/Variable – 8hrs)

**Property & Casualty:**

Business Insurance Coverages | (Property/Casualty – 6hrs)
Commercial Auto Coverage | (Property/Casualty/Vehicle – 12hrs)
Commercial Auto Rating | (Property/Casualty/Vehicle – 6hrs)
Commercial Crime Coverage | (Property/Casualty/Vehicle – 5hrs)
Commercial General Liability Coverage | (Property/Casualty/Vehicle – 4hrs)
Commercial General Liability Rating | (Property/Casualty – 4hrs)
Commercial Inland Marine Coverage | (Property/Casualty – 9hrs)
Commercial Property Coverage | (Property/Casualty/Vehicle – 11hrs)
Commercial Property Rating | (Property/Casualty – 4hrs)
Cyber Risk Insurance | (General – 2hrs)
Dwelling Coverage | (Property/Casualty/Vehicle – 4hrs)
Green Insurance Coverage Options | (Property/Casualty/Vehicle – 3hrs)
Homeowners Insurance Coverage | (General – 6hrs)
Homeowners Liability Coverage | (Property/Casualty/Vehicle – 2hrs)
Insurance Fraud Awareness | (General – 6hrs)
Insurance Packages for Small Businesses | (Property/Casualty/Vehicle – 7hrs)
Personal Auto Coverage | (Property/Casualty/Vehicle – 5hrs)
Personal Auto Rating | (Property/Casualty/Vehicle – 4hrs)
Personal Inland Marine and Watercraft Coverages | (General – 3hrs)
Personal Lines Endorsements | (Property/Casualty/Vehicle – 4hrs)
Product Liability Insurance | (Property/Casualty/Vehicle – 2hrs)
Professional Liability Insurance | (General – 4hrs)
Property and Casualty Principles | (Property/Casualty/Vehicle – 5hrs)
Property-Casualty Concepts | (Property/Casualty/Vehicle – 13hrs)
Reinsurance Basics | (Property/Casualty/Vehicle – 5hrs)
Risk Management | (Property/Casualty/Vehicle – 3hrs)
Umbrella Liability Coverage | (Property/Casualty/Vehicle – 6hrs)
Underwriting Basics | (Property/Casualty/Vehicle – 5hrs)
Underwriting Practices | (Property/Casualty/Vehicle – 4hrs)
Workers Compensation Coverage | (Property/Casualty/Vehicle – 5hrs)
Workers Compensation Rating | (Property/Casualty/Vehicle – 3hrs)

**Retirement Planning:**

401 (k) Plans | (Life/Health/Variable – 5hrs)
Advance Planning for Senior Needs | (Life/Health/Variable – 11hrs)
Determining Retirement Income Needs | (Either with Ethics – 1hrs)
Distribution Planning: Required Distributions | (Life/Health/Variable – 2hrs)
Financial Challenges Facing Retirees | (Life/Health/Variable – 3hrs)
Investing Retirement Assets | (Life/Health/Variable – 2hrs)
Principles of Retirement Planning | (Life/Health/Variable – 15hrs)
Qualified and Nonqualified Plans | (Life/Health/Variable – 9hrs)
Retirement Income Strategies | (General – 1hrs)
Senior Needs Planning | (Life/Health/Variable – 8hrs)
Social Security and Medicare | (Life/Health/Variable – 6hrs)
Understanding IRAs | (Life/Health/Variable – 5hrs)

**Repeating a CE Course?**
Some courses may not be repeated within the same licensing period. See your [state’s requirements page](https://www.kaplanfinancial.com/insurance-continuing-education/new-mexico/state-requirements)for more details.