### **Access the Entire CE Library - $75**

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**Annuity Training:**

Annuity Suitability: 4-Hour Training Course | (Life/Health/Variable – 4hrs)

**Anti-Money Laundering:**

AML Training Program for Life Agents | (Life/Health/Variable – 1hr)  
Anti-Money Laundering Guidelines for Insurers | (Life/Health/Variable – 1hr)  
Anti-Money Laundering Programs for Life Insurance Companies | (Life/Health/Variable – 2hrs)  
Anti-Money Laundering Rules for Insurance Companies | (Life/Health/Variable – 1hr)  
Anti-Money Laundering Standards for the Insurance Industry | (Life/Health/Variable – 2hrs)  
Anti-Money Laundering Frequently Asked Questions | (Ethics – 1hr)  
Anti-Money Laundering: Suspicious Activities and SARs | (General – 1hr)

**Certification:**

Flood Insurance [ClearCert approved] | (Property/Casualty/Vehicle – 3hrs)

**Claims – Adjuster:**

Interpreting Medical Reports | (Adjuster/General – 6hrs)

**Claims - General CE Credit:**

Auto Physical Damage Basics | (General – 5hrs)  
Claim Basics | (Property/Casualty/Vehicle – 2hrs)  
Claim Evaluation and Settlement | (Property/Casualty – 4hrs)  
Claim Investigation | (General – 5hrs)  
Claim Statements | (General – 3hrs)  
Interpreting Medical Reports | (Adjuster/General – 6hrs)  
Medical Tests and Signs | (General – 4hrs)  
Negotiation Skills | (General – 4hrs)  
Residential Construction Basics | (Property/Casualty – 4hrs)

**Estate Planning:**

Estate Planning Concepts | (Life/Health/Variable – 15hrs)  
ILITs and Estate Planning | (Life/Health/Variable – 2hrs)  
Introduction to Trusts: Case Studies | (General – 4hrs)  
Problematic Beneficiary Designations | (Life/Health/Variable – 4hrs)  
Understanding Wills and Intestacy | (Life/Health/Variable – 3hrs)

**Ethics – Not for Ethics Credit:**

Ethical Practices | (Life/Health/Variable with Ethics – 4hrs)

**Ethics – Approved for INS Ethics Only:**

AML Best Practices for the Life Insurance Industry | (Either with Ethics – 2hrs)  
Anti-Money Laundering Training for Insurance Professionals | (Ethics – 2hrs)  
Ethical Insurance Producer | (Ethics – 1hr)  
Ethics at Work | (Ethics – 2hrs)  
Ethics for Property and Casualty Professionals | (Ethics – 3hrs)  
Ethics | (Ethics – 3hrs)  
Financial Exploitation of Seniors. Why Insurance Agents Should Care | (Ethics – 2hrs)  
Insurance Ethics and Consumer Protection | (Ethics – 1hr)  
Legal Concepts and Doctrines | (Ethics – 3hrs)

**Financial Planning:**

Annuities for Today’s Investor | (Life/Health/Variable – 3hrs)  
Annuity Concepts | (Life/Health/Variable – 3hrs)  
Asset Allocation in Variable Annuities | (Life/Health/Variable – 2hrs)  
Asset Allocation | (Life/Health/Variable – 3hrs)  
Business Continuation Training Course | (Life/Health/Variable – 8hrs)  
Business Insurance Concepts | (Life/Health/Variable – 15hrs)  
Equity-Indexed Annuities | (Life/Health/Variable – 3hrs)  
Financial Exploitation of Seniors and Annuity Suitability (FINRA Rule 2330) | (General – 2hrs)  
Financial Planning Process | (Life/Health/Property/Casualty – 15hrs)  
FINRA Rule 2330: Deferred Variable Annuities | (Life/Health/Variable – 1hr)  
Indexed Products | (Life/Health/Variable – 7hrs)  
Section 529 Plans | (General – 3hrs)  
Suitability for Annuities | (Life/Health/Variable – 1hr)  
Taxation of Life Insurance and Annuities | (Life/Health/Variable – 3hrs)  
The DOL Fiduciary Rule: Its Impact on Insurance Agents | (Life/Health/Variable – 4hrs)  
Understanding 1035 Exchanges | (Life/Health/Variable – 2hrs)

**Health Insurance:**

Advising Clients on Medicare | (Life/Health/Variable – 2hrs)  
Disability Income Insurance | (Life/Health/Variable – 7hrs)  
Group Insurance | (Life/Health/Variable – 5hrs)  
Health Care Reform | (Life/Health/Variable – 2hrs)  
Health Concepts | (Life/Health/Variable – 11hrs)  
Health Insurance Fundamentals | (Life/Health/Variable with Ethics – 9hrs)  
Health Saving Accounts | (Life/Health/Variable – 4hrs)  
Long-Term Care Concepts | (General – 2hrs)  
Long-Term Care Coverage Combined with Annuities and Life Insurance (refresher course) | (General – 4hrs)  
Long-Term Care Suitability (refresher course) | (Life/Health/Variable – 4hrs)  
Long-Term Care (state requirement approved) | (Life/Health/Variable – 8hrs)  
Medicare and Medigap Insurance | (Life/Health/Variable – 4hrs)  
Medicare Supplement Policies | (Life/Health/Variable – 2hrs)  
Medicare | (Life/Health/Variable – 2hrs)

**Life Insurance:**

Introduction to Advanced Markets | (Life/Health/Variable – 9hrs)  
Introduction to Life Insurance | (Life/Health/Variable – 9hrs)  
Life Concepts | (General – 11hrs)  
Life Insurance Policy Comparison and Underwriting | (Life/Health/Variable – 7hrs)  
Need Analysis | (Life/Health/Variable – 6hrs)  
Suitability for Traditional Life and UL Insurance | (Life/Health/Variable – 2hrs)

**Long-Term Care Training:**

Long-Term Care and Partnership Program 4-Hour Refresher Course | (Life/Health/Variable – 4hrs)  
Long-Term Care and Partnership Programs Initial 8-Hour Course [Meets NAIC initial training requirement] | (Life/Health/Variable – 8hrs)

**Property & Casualty:**

Business Insurance Coverages | (Property/Casualty – 6hrs)  
Commercial Auto Coverage | (Property/Casualty/Vehicle – 12hrs)  
Commercial Auto Rating | (Property/Casualty/Vehicle – 6hrs)  
Commercial Crime Coverage | (Property/Casualty/Vehicle – 5hrs)  
Commercial General Liability Coverage | (Property/Casualty/Vehicle – 4hrs)  
Commercial General Liability Rating | (Property/Casualty – 4hrs)  
Commercial Inland Marine Coverage | (Property/Casualty – 9hrs)  
Commercial Property Coverage | (Property/Casualty/Vehicle – 11hrs)  
Commercial Property Rating | (Property/Casualty – 4hrs)  
Cyber Risk Insurance | (General – 2hrs)  
Dwelling Coverage | (Property/Casualty/Vehicle – 4hrs)  
Green Insurance Coverage Options | (Property/Casualty/Vehicle – 3hrs)  
Homeowners Insurance Coverage | (General – 6hrs)  
Homeowners Liability Coverage | (Property/Casualty/Vehicle – 2hrs)  
Insurance Fraud Awareness | (General – 6hrs)  
Insurance Packages for Small Businesses | (Property/Casualty/Vehicle – 7hrs)  
Personal Auto Coverage | (Property/Casualty/Vehicle – 5hrs)  
Personal Auto Rating | (Property/Casualty/Vehicle – 4hrs)  
Personal Inland Marine and Watercraft Coverages | (General – 3hrs)  
Personal Lines Endorsements | (Property/Casualty/Vehicle – 4hrs)  
Product Liability Insurance | (Property/Casualty/Vehicle – 2hrs)  
Professional Liability Insurance | (General – 4hrs)  
Property and Casualty Principles | (Property/Casualty/Vehicle – 5hrs)  
Property-Casualty Concepts | (Property/Casualty/Vehicle – 13hrs)  
Reinsurance Basics | (Property/Casualty/Vehicle – 5hrs)  
Risk Management | (Property/Casualty/Vehicle – 3hrs)  
Umbrella Liability Coverage | (Property/Casualty/Vehicle – 6hrs)  
Underwriting Basics | (Property/Casualty/Vehicle – 5hrs)  
Underwriting Practices | (Property/Casualty/Vehicle – 4hrs)  
Workers Compensation Coverage | (Property/Casualty/Vehicle – 5hrs)  
Workers Compensation Rating | (Property/Casualty/Vehicle – 3hrs)

**Retirement Planning:**

401 (k) Plans | (Life/Health/Variable – 5hrs)  
Advance Planning for Senior Needs | (Life/Health/Variable – 11hrs)  
Determining Retirement Income Needs | (Either with Ethics – 1hrs)  
Distribution Planning: Required Distributions | (Life/Health/Variable – 2hrs)  
Financial Challenges Facing Retirees | (Life/Health/Variable – 3hrs)  
Investing Retirement Assets | (Life/Health/Variable – 2hrs)  
Principles of Retirement Planning | (Life/Health/Variable – 15hrs)  
Qualified and Nonqualified Plans | (Life/Health/Variable – 9hrs)  
Retirement Income Strategies | (General – 1hrs)  
Senior Needs Planning | (Life/Health/Variable – 8hrs)  
Social Security and Medicare | (Life/Health/Variable – 6hrs)  
Understanding IRAs | (Life/Health/Variable – 5hrs)  
  
  
**Repeating a CE Course?**  
Some courses may not be repeated within the same licensing period. See your [state’s requirements page](https://www.kaplanfinancial.com/insurance-continuing-education/new-mexico/state-requirements)for more details.