

Accredited Client Manager

IIANM Virtual Certification Program

Year One:

Part 1:

- Crafting Client Relationships
- Managing Time Effectively
- Risk Management

Part 2:

- Errors and Omissions Training
- Cyber Risk Fundamentals
- Ethics

Year Two:

Part 3:

Personal Lines

- Homeowners
- Personal Auto
- PL Related Coverages
- Claims

AND/OR

Commercial Lines

- CL Related Coverages
- Commercial Auto
- Commercial Liability
- Commercial Property

AND/OR

Employee Benefits

- HIPAA
- Stop Loss
- Limited Benefit Plans
- Individual Plans vs Group
- vs Self Funded vs Health Exchange

